Part 1 - Influencing Others



| What are your three biggest struggles with your your success?                                 | personal relationships and how are they limiting |
|---|--|
| , ou  |  |
|   |  |
|   |  |
|   |  |
|   |  |
| List the names of the top 5 people who you inte their ages.                                   | ract with most, and next to their names write    |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
| How might you connect with these people differ and experience that has accumulated during the |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |
|   |  |

Part 2 - The 3 Rules of Leadership



| <br>Oı  | n a scale of 1                   | I-5, how co         | omfortable are yo         | ou with taking          | relational risks?  |                  |           |
|---------|----------------------------------|---------------------|---------------------------|-------------------------|--------------------|------------------|-----------|
|         |                                  | 1                   | 2                         | 3                       | 4                  | 5                |           |
|         |                                  |                     |                           |                         |                    |                  |           |
| Pi      | ck a relation                    | ship that n         | eeds to improve           | and write do            | wn the name of     | that individual. |           |
| Ná      | ame:                             |                     |                           |                         |                    |                  |           |
|         | ecide if you'r<br>is individual. |                     | o follow the three        | e rules of leac         | ership to make     | a better connec  | tion with |
| 1)      | Are you wi<br>individual?        |                     | t out of your com         | nfort zone to           | make a better co   | onnection with t | the above |
|         |                                  |                     |                           |                         |                    |                  |           |
|         |                                  |                     |                           |                         |                    |                  |           |
| 2)      | Are you wi                       | lling to <u>tak</u> | <u>ke risks</u> to make a | a better conn           | ection with this i | individual?      |           |
|         |                                  |                     |                           |                         |                    |                  |           |
|         |                                  |                     |                           |                         |                    |                  |           |
| 31      | Are you wi                       | lling to rea        | ach out <u>unconditi</u>  | i <b>onally</b> to this | individual?        |                  |           |
| э,<br>Г | Aic you wi                       |                     | acii out <u>unconuit</u>  | onany to una            | marviadar.         |                  |           |
|         |                                  |                     |                           |                         |                    |                  |           |
|         |                                  |                     |                           |                         |                    |                  |           |
|         |                                  |                     |                           |                         |                    |                  |           |
|         |                                  |                     |                           |                         |                    |                  |           |



#### LESSON 1 - UNDERSTANDING YOUR PERSONALITY

Part 3 - Take Control of Your Personality What personality traits have you inherited? What traits or behaviors have you inherited over time? How do these traits affect your relationships



| Take th   | e Test               |                                 |                   |             |
|-----------|----------------------|---------------------------------|-------------------|-------------|
| Write dov | wn your scores on th | ne test and circle your primary | and secondary per | sonalities. |
| Lion      |                      | Turtle                          |                   |             |
| Monkey    |                      | Camel                           |                   |             |
| What did  | the test reveal abou | ut you? Any surprises?          |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |
|           |                      |                                 |                   |             |



| Part 5 - 2 Myths that Destroy Relationships, Myth 1  What is your biggest challenge in relating to people who view the world differently than you? |         |  |  |  |
|--|---------|--|--|--|
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
| Who do you live with or are friends with whose different perspective causes relacted challenges for you? Be specific.                              | ational |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |
|  |         |  |  |  |

#### LESSON 1 - UNDERSTANDING YOUR PERSONALITY

Part 6 - 2 Myths that Destroy Relationships, Myth 2 How do you think others view you? Is it an accurate depiction? With which personality type is it most difficult for you to connect? Earlier, you identified someone with whom you have relational challenges due to differing perspectives and personalities. What specific steps can you take to connect with those who are different from you?